

# Labor Rate Survey Worksheet

This is a survey to be conducted in order to determine a Labor Rate for AUTO BODY REPAIR Services. The concept is to adapted the AUTO MECHANICAL REPAIR labor rate as a rate that that is **comparable** to that of the AUTO BODY REPAIR labor rate. The Justification for this comparison is that the businesses are similar in the skill sets and capital requirements needed to operate and maintain a fair and reasonable profit. The Auto Mechanical Repair Business and the Auto Body Repair Business also share the same genesis.

**Name of Auto Body Repair Shop conducting this Survey:**

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Name of Person conducting this Survey: \_\_\_\_\_

The Following **AUTO MECHANICAL REPAIR** Facilities were SURVEYED: The facilities surveyed should be within the same geographical area and should be of comparable size.

Name & Address of Facility	Date	Spoke to:	Labor rate
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
_____	_____	_____	\$ _____
Total .....			\$ _____

Total \$ \_\_\_\_\_ Divided by the Number of those surveyed ( ) = \$ \_\_\_\_\_ Comparable Rate (Average)

This worksheet can be used as a "Stand Alone" method to determine LABOR RATE, or it can be used in conjunction with the shops own financial analysis.

**THIS FORM IS FOR INTERNAL USE ONLY - NOT FOR GENERAL DISTRIBUTION TO THE INSURANCE COMPANIES THAT ARE SENDING OUT THE LABOR RATE QUESTIONNAIRES. KEEP FOR YOUR RECORDS & DOCUMENTATION.**